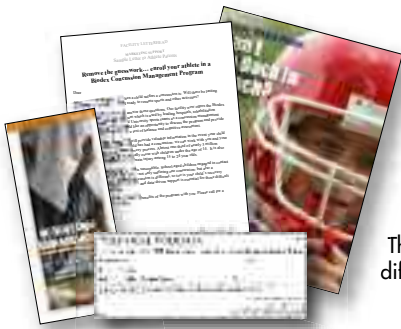


BIODEX

Balance Assessment Program for Concussion Management with BioSway



Biodex Balance Assessment for Concussion Management is the most widely used objective neurophysical testing tool on the market today. The objective data generated by the BioSway provides a baseline against which post-injury performance can be compared. In addition, test results from a healthy population of student-athletes are stored in the BioSway for general normative data comparison.

This is an excellent tool in the growing field of Concussion Management, and a great way to differentiate your practice.

The Biodex BioSway pays for itself in approximately 7 weeks!

SAMPLE FINANCIAL MODEL

Average # of new clients per week		2	
Number of weeks per year	x	52	
Total number of new clients per year	=	104	(A)
Average Treatment Reimbursement per client			
Initial Concussion Assessment Evaluation & Patient Education		\$86	
Concussion Rehab visits (\$76 x 4 sessions)	+	\$304	
Concussion Assessment Re-evaluation & Patient Education	+	\$86	
Total Average Reimbursement per client	=	\$476	(B)
Average Annual Reimbursement (A x B)		\$49,504	(C)
Average cost of Biodex BioSway		\$6,695	(D)
Average Reimbursement per week (C/52)		\$952	(E)
ROI expected (D / E)	<u>Cost of unit</u> Average weekly reimbursement	=	7 weeks

The following CPT codes can be applied. Reimbursement amounts vary among plans and states.

- 97110 Therapeutic procedure, one or more areas, each 15 minutes; therapeutic exercise to develop strength, endurance, range of motion and flexibility
- 97112 Neuromuscular reeducation of movement, balance, coordination, kinesthetic sense, posture, and/or proprioception for sitting and/or standing activities.
- 97530 Therapeutic activities, direct (one-on-one) patient contact by the provider (use of dynamic activities to improve functional performance), each 15 minutes
- 97750 Physical performance test or measurement (eg. Musculoskeletal, functional capacity) with written report, each 15 minutes

NOTE: Most insurance plans cover concussion assessment evaluation and rehabilitation. Estimates may vary from region to region.